

Is the ATL Housing Market

UP or **DOWN**

May to April
2023



Fulton County

MAY 2023 MARKET UPDATE

FULTON

NEW LISTINGS

-23.7%
↓ 1762

PENDING SALES

-32.0%
↓ 1105

AVERAGE SALES PRICE

+5.6%
↑ \$669K

DAYS ON MARKET

+66.7%
↑ 10

TOTAL HOMES

+14.0%
↑ 2834

MONTHS SUPPLY

+62.5%
↑ 2.6

kw KELLERWILLIAMS, REALTY
SIGNATURE PARTNERS

Each Office Is Independently Owned and Operated
Source: FMLS | Percentages Compare Year-Over-Year



Cobb County

MAY 2023 MARKET UPDATE

COBB

NEW LISTINGS

-33.7%

↓ 1020

PENDING SALES

-39.8%

↓ 720

AVERAGE SALES PRICE

+6.3%

↑ \$517K

DAYS ON MARKET

+60.0%

↑ 8

TOTAL HOMES

+0.3%

↑ 1223

MONTHS SUPPLY

+45.5%

↑ 1.6

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Source: FMLS | Percentages Compare Year-Over-Year



Cherokee County

MAY 2023 MARKET UPDATE

CHEROKEE

NEW LISTINGS

-29.7%

↓ 467

PENDING SALES

-32.0%

↓ 338

AVERAGE SALES PRICE

+8.4%

↑ \$556K

DAYS ON MARKET

+60.0%

↑ 8

TOTAL HOMES

+10.7%

↑ 654

MONTHS SUPPLY

+46.2%

↑ 1.9

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Paulding County

MAY 2023 MARKET UPDATE

PAULDING

NEW LISTINGS

-32.5%
↓ 318

AVERAGE SALES PRICE

-11.9%
↓ \$382K

TOTAL HOMES

+1.5%
↑ 484

PENDING SALES

-44.8%
↓ 192

DAYS ON MARKET

+216.7%
↑ 19

MONTHS SUPPLY

+33.3%
↑ 2.0

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DeKalb County

MAY 2023 MARKET UPDATE

DEKALB

NEW LISTINGS

-33.5%

↓ 889

PENDING SALES

-39.3%

↓ 129

AVERAGE SALES PRICE

-1.7%

↓ \$482K

DAYS ON MARKET

+50.0%

↑ 9

TOTAL HOMES

+7.4%

↑ 1329

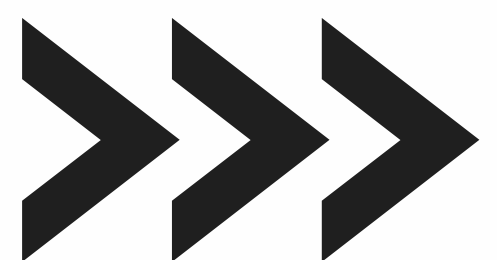
MONTHS SUPPLY

+53.8%

↑ 2.0

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We are seeing a month over
month decline in listings
and sales but prices
continue to rise in Fulton,
Cobb and Cherokee.



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